COWBOY AEROSPACE CAPABILITY STATEMENT

Compliance & Certifications

- ITAR Registered
- EAR Compliant
- AS9120/ISO 9001 Certified
- SAM.gov Registered
- DLA Registered
- CAGE Code: 12SK8
- UEI: HM68BH91EM87
- DUNS: 133948438
- NAICS Codes:
  - 336413 – Aircraft Parts and Auxiliary Equipment Manufacturing
  - 423860 – Aerospace Hardware Merchant Wholesalers
  - 488190 – Other Support Activities for Air Transportation
  - 541614 – Process, Physical Distribution and Logistics Consulting
  - 541330 – Engineering Services

Past Performance

- Hands-on experience managing multi-billion-dollar annual procurement pipelines
- Previous support for key platforms including military rotorcraft, business jets, and U.S. DoD programs
- Site visits and procurement discussions underway with major OEMs for both AOG and long-term inventory support
- Strong working relationships with supplier executives and government buyers
- Years of experience improving both supplier and OEM KPI and On Time Delivery Scores
- Years of success sourcing alternate suppliers for difficult parts and helping suppliers get added to OEM drawings

Export & International Capabilities

Cowboy Aerospace provides global distribution support with the capability to fulfill export orders in compliance with ITAR, EAR, and international logistics regulations. We work with vetted freight forwarders and customs brokers to ensure secure and timely global fulfillment. Our experience supporting NATO-aligned defense contractors and international OEMs allows us to adapt rapidly to shifting geopolitical supply

Let's Work Together

Cowboy Aerospace brings the speed, clarity, and commitment of a frontline partner. Whether solving a grounded unit or managing an international supply chain, we deliver aerospace logistics with precision and purpose.

When supply chain turbulence hits, it's time to Cowboy Up!

Contact

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201 East Superior Street, Alma, MI 48801

SBA U.S. Small Business Administration HUBZONE CERTIFIED

Veteran-Owned Small Business HUB-Zone | Aerospace Distribution, Logistics & Supply Chain Consulting

COWBOY AEROSPACE CAPABILITY STATEMENT

Company Overview

Cowboy Aerospace is a veteran- and minority-owned small business HUB-Zone aerospace distribution and supply chain consulting firm, headquartered in Fort Worth, Texas. We specialize in the distribution of fully traceable aerospace hardware — including fasteners, wire, rivets, bearings, brackets, clamps, seals, structural components, and many more — for both commercial and defense platforms. In addition to traditional distribution, we offer expert-level supply chain consulting services, vendor integration support, and urgent AOG response capabilities.

Our leadership team brings deep experience from executive-level roles in global aerospace distribution, including direct support for Tier-1 OEMs and defense contractors. With decades of hands-on program knowledge and field-tested industry connections, Cowboy Aerospace is uniquely positioned to deliver precision, speed, and value across the aerospace supply chain. While we bring the strength and expertise typically found in large organizations, our status as a small business allows us to remain agile, responsive, and deliver a true white-glove service experience — offering our customers the best of both worlds.

Core Capabilities

- Distribution, brokering, and long-term stocking of traceable aerospace components: fasteners, seals, brackets, clamps, bushings, bearings, and fittings
- Same-day AOG delivery within 3 hours of DFW — including weekends and holidays
- Supplier consultation & engineering services (helping suppliers get approved on OEM drawings)
- VMI (Vendor Managed Inventory), PBL (Performance-Based Logistics), and long-term stocking programs
- Kitting, packaging, and subassembly integration
- Supply chain gap resolution and procurement crisis support
- AI-powered inventory planning and demand forecasting
- Export logistics and international fulfillment services (ITAR/EAR compliant)

Differentiators

- Veteran-owned, small business with leadership who have worked directly on military platforms — we know the operational consequences of supply delays
- Direct access to teardown, surplus, and proprietary OEM supplier networks
- Trusted relationships with aerospace OEMs, MROs, and DoD procurement offices
- Same-day hand delivery within 3-hour radius of DFW for grounded units
- Transparent, agile, and service-first culture that cuts through bureaucracy
- AS9120 / ISO 9001:2015 Certified; DDTC Registered (Broker & Exporter)
- Custom-built dashboards and forecasting tools that highlight real-time supplier risk and order gaps

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